



# TELUS Smart Buildings



## Smart Apartment

- Smart locks
- Energy management
- Flood risk management

## Property Automation

- Self-showings
- Automated move-in, move-out
- Work order management

## Common Area

- Intrusion monitoring
- Access control
- Video surveillance
- Fire monitoring



## Apartment Hunting

- Customers can view apartments on their own schedule – a convenience that is attractive to the property.
- The Property Manager saves money because staff are more productive and need fewer agents to lease the apartments.

## Move-In

- The Property Manager saves time by letting the platform coordinate the resident setup and move-in process.
- The customer enjoys a streamlined move-in process that doesn't require coordinating with the leasing office.

## Work Order Management

- The Property Manager's proactive maintenance strategy saves money by addressing minor issues before they become expensive emergencies.
- The customer comes home every day to a well-maintained apartment.

81%

of respondents said they would be more likely to buy or rent a home if it already had smart home tech installed.

## Why Smart Buildings?

Generate up to \$55 per unit, per month in operational efficiencies and revenue growth.

	Reduction in site visits	\$15/mo
	Rent premium	\$10/mo
	HVAC usage & maintenance	\$10/mo
	Water leak detection	\$5/mo
	Increased renewal rate	\$5/mo
	Reduction in lock re-keying	\$5/mo
	Insurance rebate	\$5/mo

## Plus

- Improve tenant safety and security
- Differentiate rental offering
- Achieve green certifications

## What sets TELUS security apart?

- ULC** certified Fire Alarm and Elevator monitoring
- CCTV**, video verification & surveillance
- Fibre** & networking qualifications
- Hardwired** solutions
- Managed** access control
- 174** years of acquired Industry experience
- Environmental** & flood sensors
- Local 24/7** monitoring